



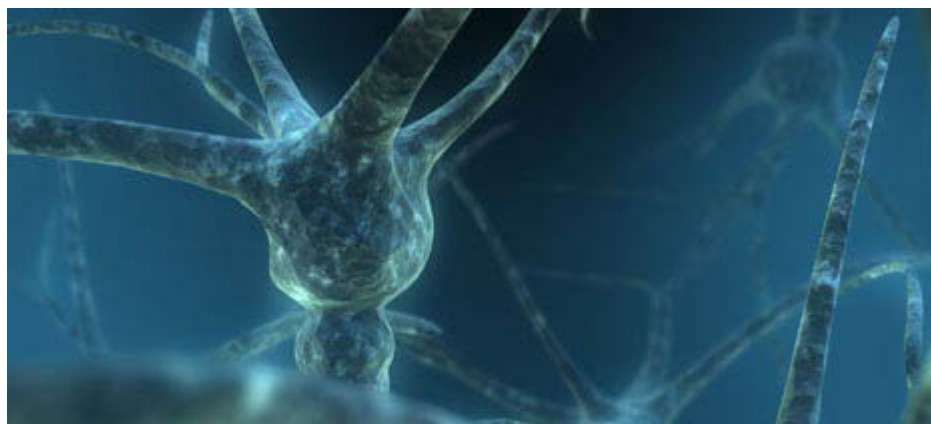
The drug repositioning company

VIII Conferencia Anual de Plataformas Tecnológicas de Investigación Médica

SESION 1: Los Pacientes en Investigación Clínica

El paciente de IC en la pequeña "biotech"

Dr. Raúl Insa, Fundador y CEO, insa@sombiotech.com ☎ 690 623 263



How small we are

MANAGEMENT TEAM



Raúl Insa, CEO, Founder

- MD in Clinical Neurology, ESADE, IESE, Harvard.
- 21 years: Parke-Da
- vis, UCB, Uriach, ISDIN.

Núria Reig, R&D Manager

- PhD in Biochemistry.
- 7 years: USA and Switzerland (Biotech).

Oscar Huertas, Senior Scientist

- BSc Computational Chemistry.
- 4 years experience: Intelligent Pharma.

Santiago Esteve, Business Development

- PhD in Biology. Master Pharma MRKT.
- 5 years experience in clinical CRO.

Richard Le, Research Fellow

- BSc and Master in Applied Science

David Gonzalvo, CFO

- Chartered Financial Analyst, ESADE

Open position, Senior Scientist

STRATEGIC ADVISORY BOARD

Joaquim Trias, PhD

- Bio entrepreneur
- San Francisco, US

Catherine Miner, BSc, MBA

- Entrepreneur, Managing Partner WTCP
- Toronto, Canada.

Raj Airey, BSc, MBA

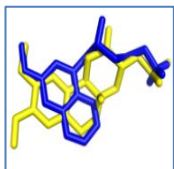
- Ex CEO in Pfizer, Baxter, others
- 26 years experience in license, M&A

Hermann A.M. Mucke, PhD

- Ex R&D Vice-president at Roche
- University of Vienna. Austria



Business Model; Drug Discovery to Clinical



Commercial
Drug Screening

Ligand based *in silico* screening

Experimental
Validation

Relevant *invitro*, *invivo*
or *exvivo* models of
the disease

IP Protection

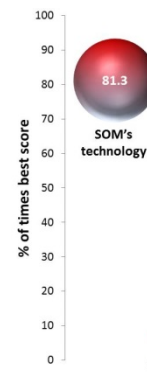
WW mode of use
and/or composition
of matter patent

License
Phase-II POC

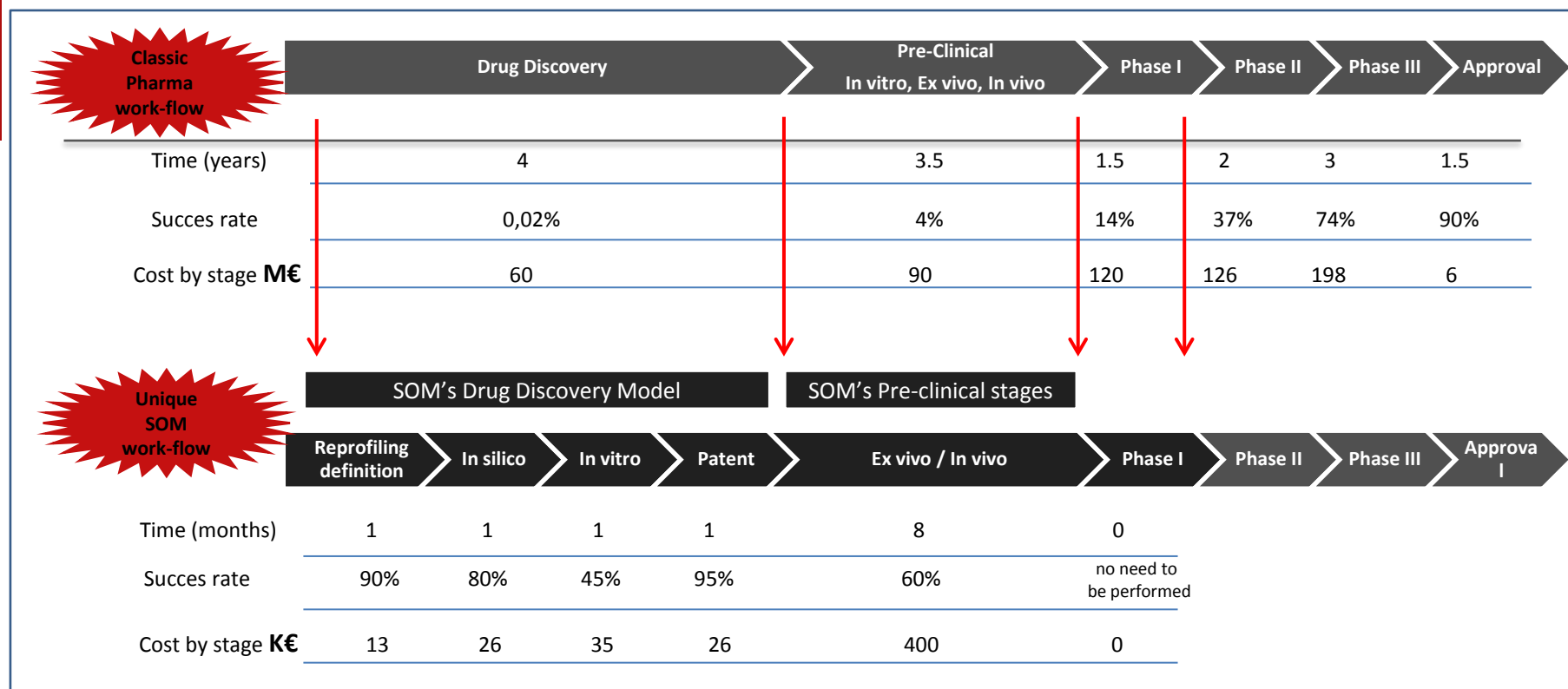
✓ Early licensing and
add-hoc projects
✓ Late licensing

In House - In Property

- Ligand-based Virtual Screening Technology
- Molecular field maps through 22 molecular potentials
- 3D maps; flexible alignment; intensive in CPUs use
- Identification of non-structural analogs



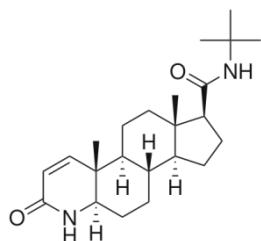
SOM's is the best-in-class in the retrieval of active molecules.



SOM's model vs. Classic Pharma model:

	SOM's model	Classic Pharma	Difference
Time to Phase II:	1 year	9 years	8 years less
Success to Phase II:	1/6	1/10.000	1,666 times more
Investment to Phase II:	€0.5M	€270M	540 times less

Success examples in repurposing



FINASTERIDE

Merck

1992: Prostatic hypertrophy



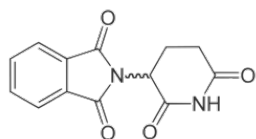
17 €

REPROFILED

1998: Hair loss



52 €



TALIDOMID

Grünenthal

1957: Nausea



40 Pts

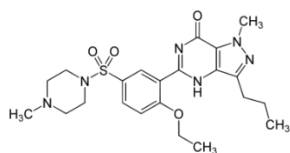
Celgene

2008: Leprosy / Oncology



Thalomid®

6.000 €



SILDENAFIL

Pfizer

1992: Hypertension



REPROFILED

1998: Erectile Dysfunction



99 €

REPROFILED

2012: Pulmonary Hypertension



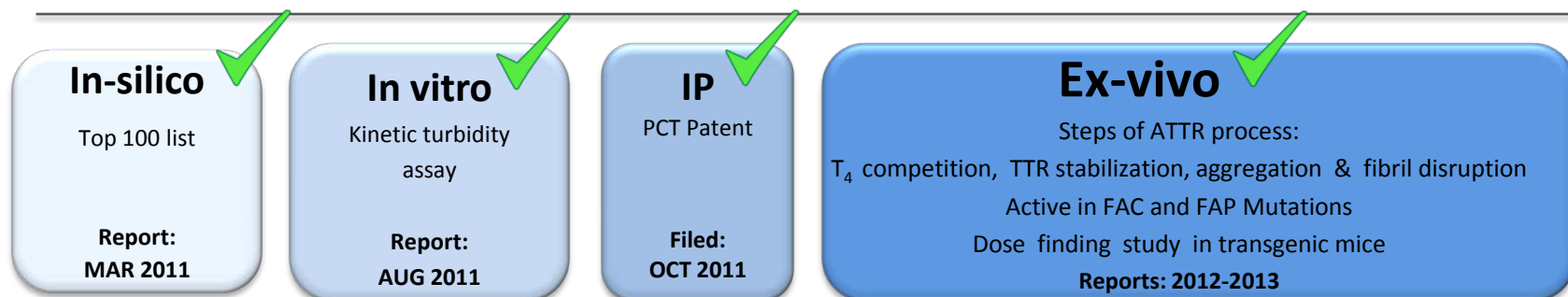
24 €

Pipeline *December 2014*

AREA	PRODUCT	INDICATION	DISCOVERY	In Vitro VALIDATION	In Vivo VALIDATION	PHASE I*	PHASE II	STATUS
METABOLIC ORPHAN	SOM0226	TTR Amyloidosis						Phase IIa ongoing
NEUROLOGY ORPHAN	SOM3355	Huntington						Phase IIa ongoing
UROLOGY	Alpha-1A adrenergic antagonist	B. Prostatic Hyperplasia						Ex vivo studies ongoing
NEUROLOGY	Sigma-1 agonist	Amnesia Alzheimer						In vitro studies ongoing Novel MoA
ONCOLOGY ORPHAN	SOM0777	Glioblastoma						 Licensed back

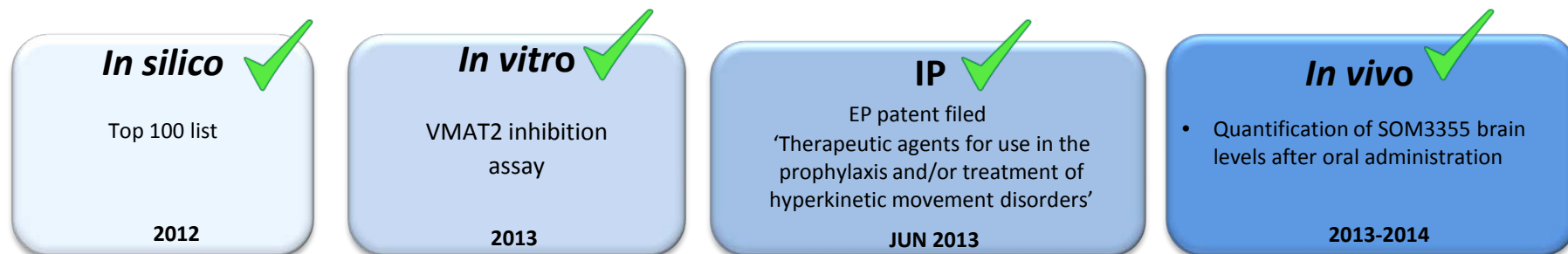
* As repositioned compounds, Phase I can be skipped

SOM0226: development plan



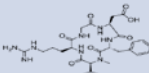
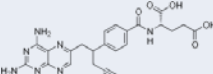
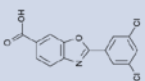
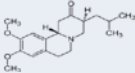
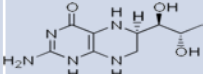
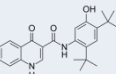
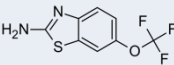
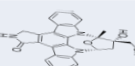
SOM0226-TTR Amyloidosis	2013 Q4	2014 Q1 Q2 Q3 Q4	2015 Q1 Q2 Q3 Q4	2016 Yr	2017 Yr	2018 Yr
Orphan Drug Status US	♦					
Orphan Drug Status EU						
EMA/FDA Advise					♦	
Biomarker validation						
Preclinical package						
Phase IIa POC EU V30M (n=20)						
OD formulation						
CMC development + Bioequivalence						
Clinical samples (for Phase IIb/III)						
IND/IMPD						
Phase III Pivotal Studies						
NDA						
Approval						♦

SOM3355: development program



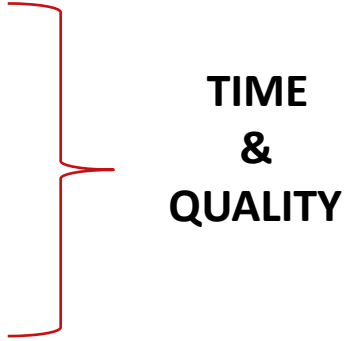
SOM3355-Huntington/Tourette	2013 Q4	2014 Q1 Q2 Q3 Q4	2015 Q1 Q2 Q3 Q4	2016 Yr	2017 Yr	2018 Yr
Orphan Drug Status US/EU						
EMA/FDA Advise						
Preclinical Studies						
Preclinical package						
Phase IIa POC EU Huntinton (n=20)						
Non-Clinical Package						
Clinical Samples (Phase IIb/III)						
IND/IMPD						
Phase III Pivotal Studies						
NDA						
Approval						

Orphan pipeline

INDICATION	LIGANT	STRUCTURE	RESULTS	STATUS
Glioma (I)	Cilengitide		SOM0777 Activity +++ Cellular line +++	Non-exclusively licensed to Argon Pharma SL
T Cell Lymphoma	Pralatrexate		Three +++ hits identified	Abandoned. Already patented
TTR Amyloidosis	Tafamidis		SOM0226 In vitro +++, Ex-vivo +++ Primary indication 1997	Open for out-license WW Patent ODS + Phase II POC ongoing
Huntington Disease	Tetrabenazine		SOM3355 In vitro +++, BBB +++ Primary indication 1995	Open for license WW Patent Phase II POC under discussion
Phenylketonuria	Sapropterin		40 compounds under screening	No result yet
Cystic Fibrosis	Ivacaftor		Not yet	<i>In silico</i> process
Spinobulbar M Atrophy	Undisclosure	Undisclosure	Not yet	<i>In silico</i> process
Amyotrophic Lateral Sclerosis	Riluzole		Not yet	<i>In silico</i> process
Glioma (II)	Undisclosure	Undisclosure	Not yet	<i>In silico</i> process
Acute Myeloid Leukemia	Lestaurtinib		Not yet	<i>In vitro</i> process

Involvement of patients in CT (Orphan)

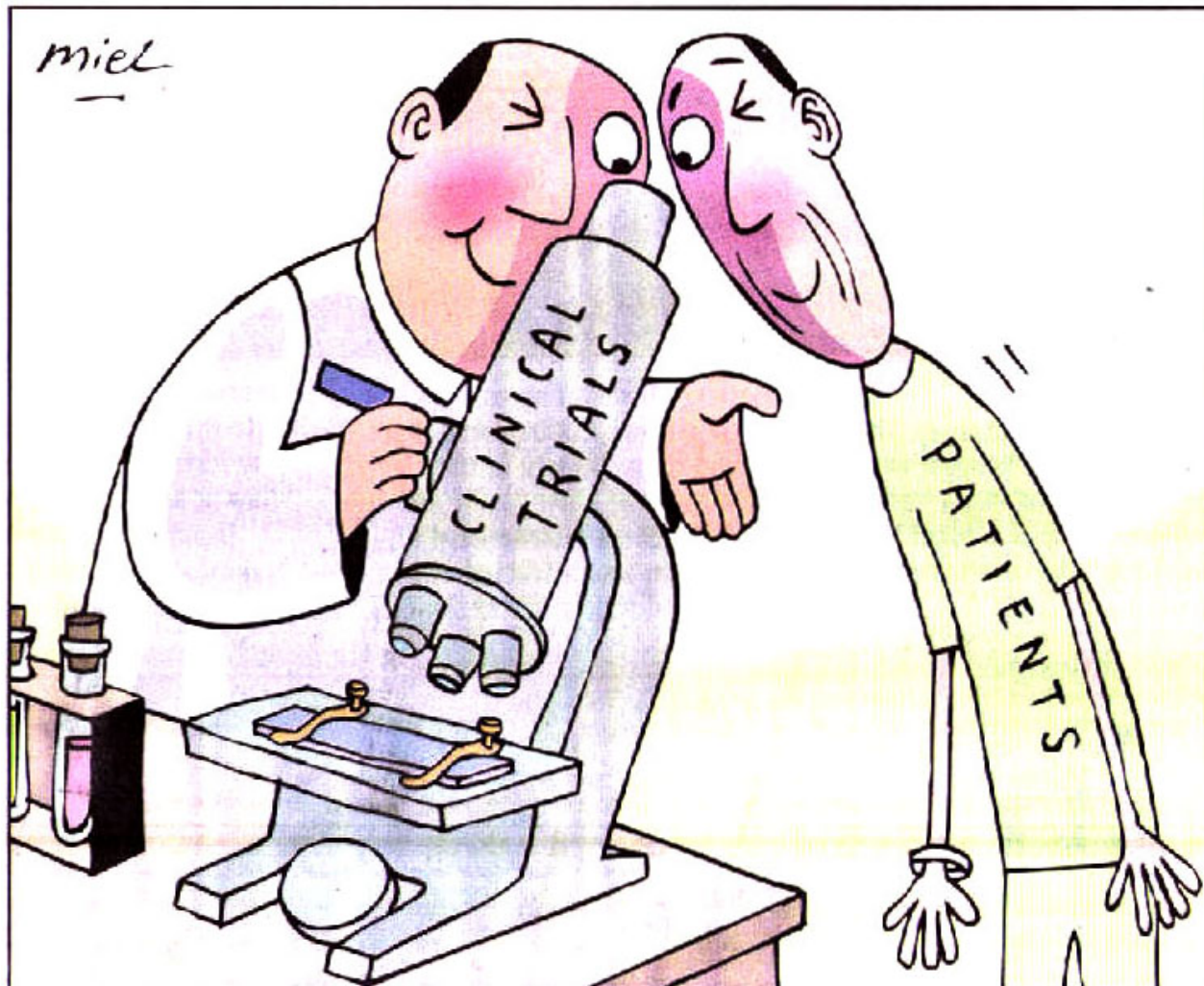
The **ADVANTAGES** to involve patients as soon as possible should be:

- ✓ Participate in the Program Development →
 - ✓ Participate in the Protocol Design ↗
 - ✓ Roll in the Clinical Trial ↑
 - ✓ Compassionate Use ↑
 - ✓ MA Approval Process →
 - ✓ Others: training, health-economics, academia...
- 
- TIME
&
QUALITY

The **CHALLENGES** is whether the systems will:

- Help small companies to identify patients
- Help patients to identify in which studies they can help
- Simplify patients access to centres in different regions
- Teach and form patients for a better understanding of the process
- Become a priority for the Health System

Thanks for your time !



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