

Diseases of the Developing World



- Group of diseases that are predominant in the poorest parts of the world.
- Malaria, Tuberculosis and Neglected Tropical Diseases (NTDs).
- NTDs. Dengue, rabies, blinding trachoma, Buruli ulcer, endemic treponematoses (yaws), leprosy (Hansen disease), Chagas disease, human African tripanosomiasis (sleeping sickness), leishmaniasis, cysticercosis, dracunculiasis (guinea-worm disease), echinococcosis, foodborne trematode infections, lymphatic filariasis, onchocerciasis (river blindness), schistosomiasis (bilharziasis), soiltransmitted helminthiases (intestinal worms).
- chromoblastomycosis and other deep mycoses, scabies and other ectoparasites and snakebite envenoming
- NTDs are prevalente in 149 countries, affecting > 1.4 billion people (WHO).

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New chemical entities approved 1975-1999



Therapeutic areas	Approved	Disability-adjusted life-years (DALYs)†			
	NCEs 1975-99*	Number (×10 ⁶) 159·46 143·02 84·87 61·60	World-wide (%) 11.5 10.3 6.1 4.5	High-income countries (%) 23·5 18·0 15·8 7·4	Low- and middle-income countries (%) 10·5 9·7 5·2 4·2
Central nervous system	211 (15·1%)				
Cardiovascular	179 (12-8%)				
Cytostatics (neoplasms)	111 (8-0%)				
Respiratory (non-infectious)	89 (6-4%)				
Anti-infectives and antiparasition	224 (16·1%) 26 (1·9%)	409·08 70·93	29·6 5·1	4·2 0·9	31·8 5·5
Tuberculosis Tropical diseases (total)** Malaria	3 (0·2%) 1.4% 13 (0·9%) 4 (0·3%)	28·19 130·35 39·27	2·0 9·4 2·8	0·1 5% 0·3 0·0	2·2 10·2 3·1
Other therapeutic categories	579 (41-6%)	524.54	37.94	31.08	38-59
Total	1393 (100%)	1382-56	100	100	100

Table 1. New chemical entities (NCEs) approved between 1975 and 1999 by drug class and relative to disease burden

Pyrazinamide, rifabutin, rifapentine. **Benznidazole, nifurtimox (Chagas' disease); albendazole (helminthic infection); eflornithine (human African trypanosomiasis); artemether, atovaquone+proguanil, halofantrine, mefloquine (malaria); ivermectin (onchocerciasis); oxamniquine, praziquantel (schistosomiasis) and two reformulations of already approved drugs: liposomal amphotericin B (leishmaniasis) and pentamidine (African trypanosomiasis).

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New chemical entities approved 2000-2011



	All new product	s* NCEs only	DALYs (in thousands)
Neuropsychiatric disorders	134 (16%)	49 (15%)	199 280 (13%)
Cancer	103 (12%)	81 (24%)	79765 (5%)
Cardiovascular diseases	70 (8%)	29 (9%)	151377 (10%)
Genitourinary system and sex hormones	55 (7%)	18 (5%)	14754 (1%)
Digestive diseases	46 (5%)	23 (7%)	42 498 (3%)
Sense organ disorders	37 (4%)	13 (4%)	86 883 (6%)
Neglected diseases	37 (4%)	4 (1%)	159 976 (11%)
Malaria	12 (1%)	3 (1%)	33 976 (2%)
Tuberculosis	7 (1%)	5% °	34 217 (2%)
Diarrhoeal diseases	7 (1%)	1(<0.5%)	72777 (5%)
Neglected tropical diseases	5 (1%)	0	18 325 (1%)
Other neglected diseases	6 (1%)	0	681 (<0.5%)
HIV/AIDS	36 (4%)	12 (4%)	58 513 (4%)
Respiratory diseases (non-infectious)	31 (4%)	7 (2%)	59 039 (4%)
Diabetes mellitus	28 (3%)	9 (3%)	19705 (1%)
Musculoskeletal diseases	26 (3%)	13 (4%)	30 869 (2%)
Other infectious and parasitic diseases	113 (13%)	23 (7%)	181 441 (12%)
All other diseases†	134 (16%)	55 (16%)	439 159 (29%)
Total	850 (100%)	336 (100%)	1523259 (100%)

Data are n (%). *Includes NCEs, new formulations, fixed-dose combinations, new indications, and vaccines or biologicals. †Maternal and perinatal disorders, nutritional deficiencies, congenital abnormalities, skin diseases, endocrine disorders, oral diseases, and injuries.

Table 2: Disease indications of all new products and of new chemical entities (NCEs) compared with worldwide disability-adjusted life-years (2004 DALYs; 2000–11)

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New chemical entities approved 2000-2011



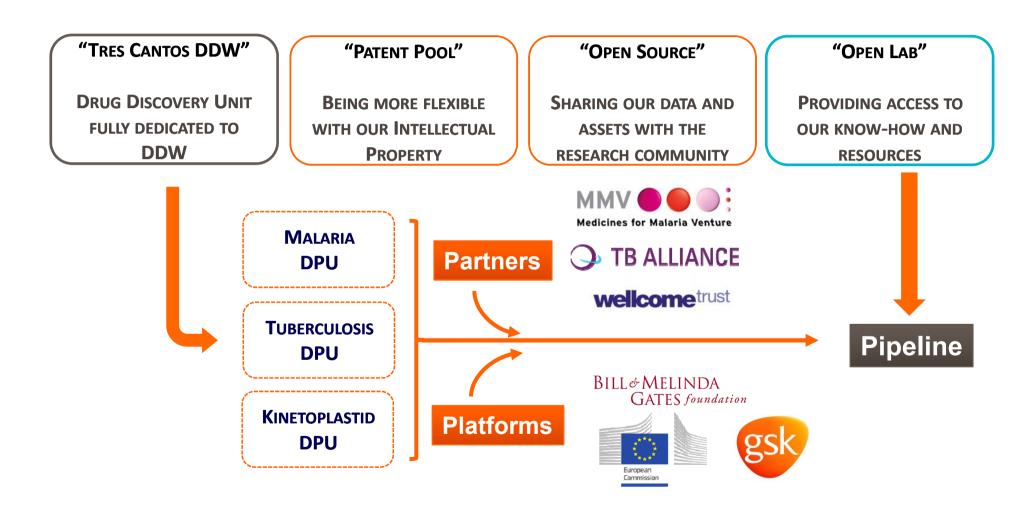
- ➤ Lack of NCE approved reflects not only lack of investment........
 - 2010. US\$2.4 billion (1% overall healthcare expenditure).
 - 2011. US\$3.04 billion.
- > ...but also lack of knowledge, tools and platforms and innovation, etc.
 - Increase attrition rate
- Multifactorial issue requires a "Collaborative effort" in drug discovery

GSK announced 'Open Innovation' strategy for DDW in 2010

GSK DDW Open Innovation approach



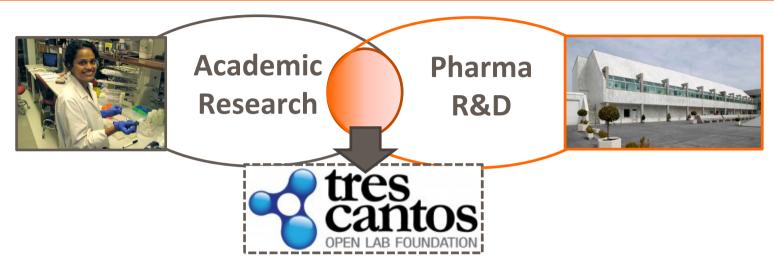
Collaboration and flexibility as key principles



The Open Lab: What it is and how it works



Merging academic and pharma R&D in a discovery environment



- Independent foundation focused on TB, Malaria and Kinetoplastids DD
- Established in 2010 (£10M by GSK + €1.2M from EU FP7)

GOVERNING BOARD FORMED BY KEY OPINION LEADERS IN DDW



Alan Fairlamb



Tim Wells



Peter Piot



Carl Nathan



Elisabeth



Winzeler Spiegelman Cammack



Nick



Jose Maria Romero



Graeme Bilbe



Kip Guy

The Open Lab: What it is and how it works



Merging academic and pharma R&D in a discovery environment







256 PROPOSALS EVALUATED, **72** PROJECTS FUNDED **85** VISITING SCIENTISTS

22 ACTIVE PROJECTS

48 COMPLETED PROJECTS



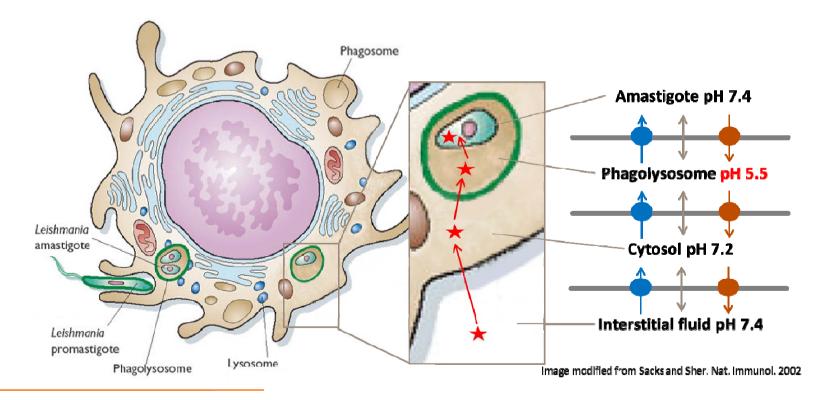
Open Lab Project: Phenotypic screening. Kinetoplastid paraites



- Lack of translational assays
 - in vitro

in vivo. Many false positive

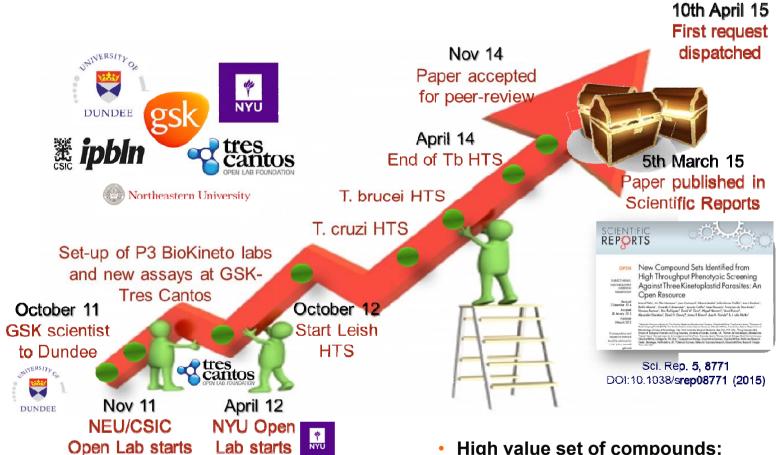
- Reaching the biophase
- Relevant form of the parasite



Long and Eventful Travel to Kineto Boxes

ipbln





- High value set of compounds:
 - Source of tool compounds
 - **Source of Lead Optimization Projects**

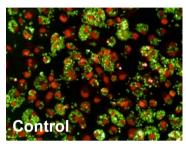
Preclinical candidate for VL

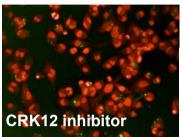


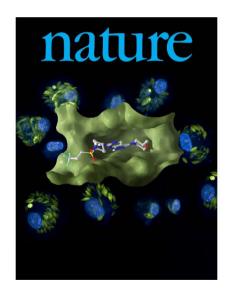




- Collaboration with Dundee University
- Identified by phenotypic screening.
- Deconvoluted their primary targets. CRK12.
- Novel, cidal and highly selective mode of action.
- Similar oral *in vivo mouse* efficacy to miltefosine (unique oral treatment but teratogenic).
- The assets fits our Target Medicine Profile.
- World-leading science







Nature (2018), 560(7717), 192-197

[&]quot;The human biological samples were sourced ethically and their research use was in accord with the terms of the informed consents under an IRB/EC approved protocol."

