

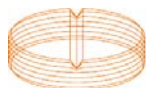
# VII Encuentro de Cooperación Farma-Biotech

## Área Terapéutica de Oncología

**EC 70124, a kinase inhibitor of NF-kB pathway,  
targets initiating cancer cells (cancer stem cells)**



Francisco Morís, Managing Director  
Bilbao, 21 de septiembre de 2012



# VII Encuentro de Cooperación Farma-Biotech

## Área Terapéutica de Oncología

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## Content

### 1. The Company

### 2. The Product

- a) Target Indications
- b) Innovative mechanisms of action
- c) Differential features facing the market
- d) Current status of development
- e) IPR protection
- f) Pitfalls & Risks to be considered

### 3. Partnering Opportunities

# VII Encuentro de Cooperación Farma-Biotech

## Área Terapéutica de Oncología

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## Content

### 1. The Company

## Who is EntreChem?

- EntreChem (2006, Oviedo) founded by Prof. José A. Salas Vicente Gotor
  - at the forefront of new developments in Natural Products Drug Discovery
- Seed capital (0.8M€) in 2006, mostly public funds
- Private investors + Public Institutions (1.1M€) in 2010
- Private investors only (1M€) in 2012

### EntreChem Mission

**EXTRACT VALUE FROM THE SCIENTIFIC RESEARCH  
OF ITS ACADEMIC COFOUNDERS**

- EntreChem has two products in regulatory preclinical for oncology:
  - a transcription modulator (EC-8042)
  - a kinase inhibitor with unique selectivity profile (EC-70124)
- In 18 months, EntreChem could be in the clinic with 2 drug candidates

# EntreChem in the Value Chain

- Licensing-in
- Own R&D

*Experimental Drugs*

>10 years

DISCOVERY

PRECLINICAL PHASE

CLINICAL PHASES

REGULATORY

Approved  
Drug

Drug

Phase I

Phase II

Phase III

NOW WE  
ARE  
HERE

Licensing-out

- upfront payment
- Milestones
- royalties

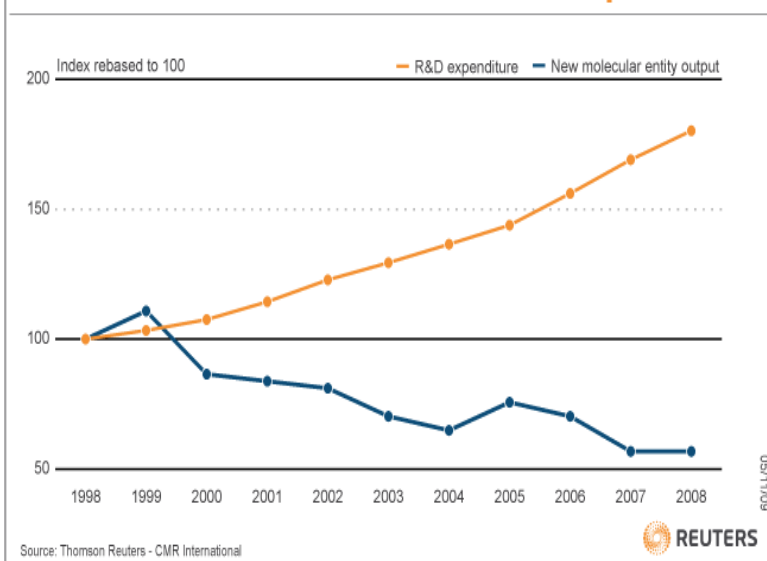
TYPICAL COST PHARMA INDUSTRY:

8 X \$250K = \$2M annual

ENTRECHEM MAKES MORE WITH LESS

# Need for New Molecules

## Global R&D and new molecular output



- **Pharma Cos need innovation**
  - internal pipelines becoming non-productive...
  - ... but R&D expenses keep growing!
- **Sources of molecules**
  - **Natural products** by fermentation
  - After decades exploiting this space as the source of new medicines, Big Pharma abandons **natural products R&D** in the 1990's

- **Advances in genetic engineering**

- expand chemical space of **natural products**
- actors: academic groups + spin-offs

**¡GREAT  
OPPORTUNITY!**

## Product Pipeline

*EntreChem's technology enables development of a product pipeline*

|                                           | Genetic tractability                                                                 | Diversity Generation / <i>in vitro</i> assays | <i>in vivo</i> Proof of concept | Formal Preclinical Devlpmt. |
|-------------------------------------------|--------------------------------------------------------------------------------------|-----------------------------------------------|---------------------------------|-----------------------------|
| <b>Cancer</b>                             |                                                                                      |                                               |                                 |                             |
| Transcription modulator<br><i>EC-8042</i> |    |                                               |                                 | Mithramycin                 |
| multi-kinase inhibitor<br><i>EC-70124</i> |    |                                               |                                 | Staurosporine               |
| target to be determined                   |   |                                               |                                 | novel natural compound      |
| <b>other programs</b>                     |                                                                                      |                                               |                                 |                             |
| Neuroprotectant                           |  |                                               |                                 | Collismycin                 |

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### Área Terapéutica de Oncología

# Mithralog EC-8042: efficacy

- **EC-8042 scores 66 out of a theoretical maximum of 84**
  - (42 experiments, QDx4 via i.p. and s.c., 2 points for each condition where >50% reduction)
- **One of the highest scores ever recorded in the DTP program**
- **MTM A scores 58, since EC-8042 dose is one order of magnitude higher**
  - potential for therapeutic window exists

| Cmpd    | GI50 | TGI  | LC50 | MTD i.p. (mg/kg) | HF/CELL KILL |
|---------|------|------|------|------------------|--------------|
| MTM     | -7,7 | -5,9 | -5,2 | 6,25             | 58/Y         |
| EC-8042 | -7,5 | -5,6 | -4,5 | 200              | 66/Y         |

| EC-8042 |   |   |   | MTM |   |   |   |
|---------|---|---|---|-----|---|---|---|
| 2       | 2 | 2 | 0 | 2   | 2 | 2 | 0 |
| 2       | 2 | 2 | 0 | 2   | 2 | 2 | 2 |
| 2       | - | 2 | - | 2   | 0 | 2 | 0 |
| 2       | 2 | 2 | 2 | 2   | 2 | 0 | 2 |
| 2       | - | 2 | - | 2   | 2 | 2 | 0 |
| 2       | 2 | 2 | 2 | 2   | 2 | 2 | 2 |
| 2       | 2 | 2 | 0 | 2   | 0 | 2 | 0 |
| 2       | 2 | 2 | 0 | 2   | 2 | 0 | 0 |
| 0       | 2 | 2 | 2 | 0   | 0 | 0 | 0 |
| -       | 0 | - | 0 | 2   | 0 | 0 | 0 |
| 2       | 0 | 2 | 0 | 0   | 0 | 0 | 0 |
| 2       | 2 | 2 | 2 | 2   | 2 | 0 | 2 |

Núñez et al., J. Med Chem. 2012, 5813-25

# VII Encuentro de Cooperación Farma-Biotech

## Área Terapéutica de Oncología

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### Content

1.

### 2. The Product

a) Target Indications

b)

c)

d)

e)

f)

3.

# EC-70124 target indications

- Glioblastoma multiforme
- Head & Neck cancer
- Acute Myeloid Leukemia (AML)
- Prostate cancer

# VII Encuentro de Cooperación Farma-Biotech

## Área Terapéutica de Oncología

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### Content

1.

### 2. The Product

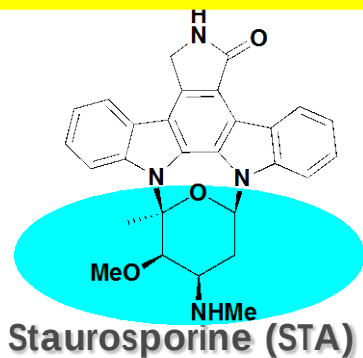
- a)
- b) Innovative mechanisms of action
- c)
- d)
- e)
- f)

3.

# Potent, Selective kinase inhibitors

- Combinatorial biosynthesis allows engineering of the series lead chemical structure in a unique way. Genes from Staurosporine and Rebeccamycin are combined to provide new analogs, especially variations in the sugar moiety (not chemically possible)
- 14 STA-like analogs tested against a panel of 60 kinases.
  - IC<sub>50</sub> for combinations kinase-analog showing >70% inhibition at 10nM

- New potent and selective analogs  
100x less cytotoxic than series lead



| IC <sub>50</sub> (nM) | EC70119 | EC70120 | EC70123 | EC70124 | EC70127 | EC70128 |
|-----------------------|---------|---------|---------|---------|---------|---------|
| AurA                  | -       | >10     | 5.0     | >10     | >10     | 6.7     |
| AurB                  | -       | -       | 6.8     | -       | -       | 4.5     |
| Chk1                  | 2.4     | 1.0     | -       | 4.9     | >10     | -       |
| Dyrk1a                | -       | 4.0     | -       | -       | >100    | >10     |
| Ftl3                  | 0.59    | 0.57    | 0.54    | 0.56    | -       | 0.43    |
| FGFR1                 | -       | 8.9     | >10     | -       | >100    | >10     |
| HGK                   | -       | 0.78    | -       | -       | >10     | >10     |
| Ikkb                  | -       | 0.17    | -       | <0.03   | >100    | >10     |
| Jak2                  | 0.43    | 0.50    | 0.57    | 0.74    | 0.53    | 1.2     |
| KDR                   | -       | 3.7     | -       | 0.55    | >10     | >10     |
| SYK                   | -       | 1.0     | -       | 1.1     | >10     | 2.3     |

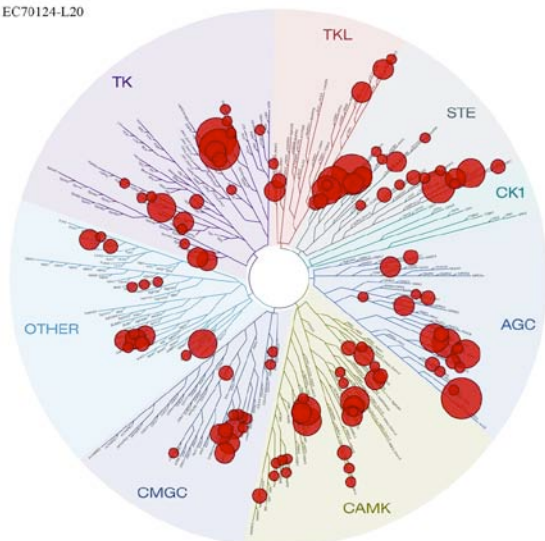
# EC-70124 kinase assay reliability?

- ▶ Measured in 3 different platforms (1 affinity, 2 activity)
  - ♦ 10 kinases tested, IKK-beta results 3 orders of magnitude difference depending on assay technique

|               | Caliper<br>(electrophoretic<br>mobility)<br><b>IC<sub>50</sub> , nM</b> | Discoverx(Affinity)<br><b>Kd, nM</b> | Proqinase<br>(radioactivity)<br><b>IC<sub>50</sub> , nM</b> |
|---------------|-------------------------------------------------------------------------|--------------------------------------|-------------------------------------------------------------|
| AurA          | 16                                                                      | 21                                   | 64                                                          |
| Chk1          | 9.9                                                                     | 9.2                                  | 35                                                          |
| EGF-R wt      | >100                                                                    | 2200                                 | 2000                                                        |
| FAK           | -                                                                       | 320                                  | 1400                                                        |
| FLT3 wt       | 2.4                                                                     | 5                                    | 19                                                          |
| Ikk-alpha     | >100                                                                    | 560                                  | 450                                                         |
| Ikk-beta      | 2.1                                                                     | 120                                  | 1600                                                        |
| Ikk-epsilon   | -                                                                       | 120                                  | 79                                                          |
| SYK           | 2.7                                                                     | 7.8                                  | 16                                                          |
| KDR (VEGF R2) | 0.94                                                                    | 57                                   | 19                                                          |

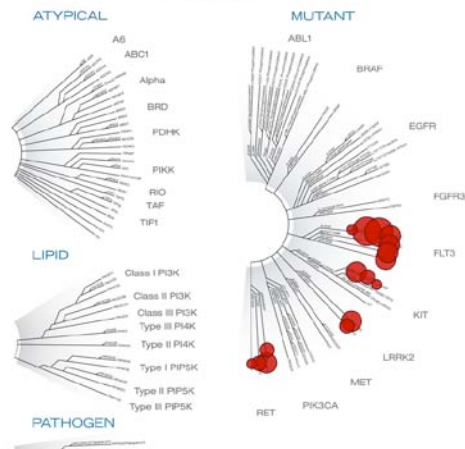
# EC-70124 affinity report

EC70124-L20



**392 non-mutant kinases assayed  
for affinity (Ambit platform)**

| Selectivity Score Type | Number of hits | Selectivity score |
|------------------------|----------------|-------------------|
| <b>S (35)</b>          | <b>117</b>     | <b>0.298</b>      |
| <b>S (10)</b>          | <b>63</b>      | <b>0.161</b>      |
| <b>S (1)</b>           | <b>16</b>      | <b>0.041</b>      |



**63 kinases >90% inhibited at 100nM**  
**16 kinases >99% inhibited at 100nM**

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## Área Terapéutica de Oncología

# EC-70124 cellular data: Carna

**Table I.** Summary of compound activities versus the indicated ACD cell-based PTK assays.

| Assay   | % Inhibition | IC <sub>50</sub> (nM) |             |           |               |           |             |
|---------|--------------|-----------------------|-------------|-----------|---------------|-----------|-------------|
|         | 100 nM       | Axitinib              | Saracatinib | Sorafenib | SYK Inhibitor | Pazopanib | Tofacitinib |
| ACD1000 | 18.7         | 2,115                 | > 3,160     | > 3,160   | > 3,160       | > 3,160   | 1,104       |
| ALK     | 27.5         |                       |             |           |               |           |             |
| AXL     | 10.9         |                       |             |           |               |           |             |
| EphB1   | 34.1         |                       | 341         |           |               |           |             |
| FGFR1   | 66.3         | 365                   |             |           |               |           |             |
| FLT1    | 83.0         |                       |             | 345       |               |           |             |
| FLT3    | 89.7         |                       |             | 15.8      |               |           |             |
| FLT4    | 98.0         |                       |             | 127       |               |           |             |
| INSR    | 66.4         |                       |             |           |               |           |             |
| JAK1    | 55.4         |                       |             |           |               |           |             |
| JAK2    | 43.0         |                       |             |           |               |           |             |
| JAK3    | 18.7         |                       |             |           |               |           |             |
| KDR     | 81.3         |                       |             | 31.9      |               |           |             |
| KIT     | 16.4         |                       |             | 13.2      |               |           |             |
| PDGFRb  | 30.4         |                       |             |           |               | 62.2      |             |
| PTK7    | 50.7         |                       |             |           |               |           |             |
| RET     | 72.8         |                       |             | 360       |               |           |             |
| ROR1    | 87.6         |                       |             |           |               |           |             |
| RYK     | 68.8         |                       |             |           |               |           |             |
| SYK     | 98.8         |                       |             |           | 816           |           |             |
| TRKA    | 92.5         |                       |             |           | 58.3          |           |             |
| TRKB    | 65.7         |                       |             |           | 224           |           |             |
| TRKC    | 86.9         |                       |             |           | 110           |           |             |
| TYK2    | 21.8         |                       |             |           |               |           |             |
| ZAP70   | 42.2         |                       |             |           |               |           | 294         |

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## Área Terapéutica de Oncología

# EC-70124 cellular data: Proqinase

**Table 5:** IC<sub>50</sub> values of indicated compounds for inhibition of Aurora-B, ALK and AXL cellular kinase activity. Each compound was tested in 8 concentrations (in duplicate).

| #  | compound name | unit | IC50    |          |         |         |
|----|---------------|------|---------|----------|---------|---------|
|    |               |      | ALK     | Aurora-B | AXL     | FLT3-wt |
| C1 | EC-70124-L20  | M    | 2,6E-06 | 2,7E-07  | 2,3E-07 | 3,1E-08 |
| R1 | Crizotinib    | M    | 3,2E-07 | -        | -       | -       |
| R2 | Staurosporine | M    | -       | 1,8E-08  | -       | -       |
| R3 | Sunitinib     | M    | -       | -        | 1,3E-06 | 2,0E-08 |

| #  | compound name | unit | IC50    |          |         |         |
|----|---------------|------|---------|----------|---------|---------|
|    |               |      | FLT3-DY | FLT3-ITD | KIT     | PDGFR-β |
| C1 | EC-70124-L20  | M    | 4,1E-09 | 3,2E-08  | 6,9E-08 | 2,5E-08 |
| R3 | Sunitinib     | M    | 9,1E-08 | 6,0E-08  | 3,1E-10 | 3,1E-09 |

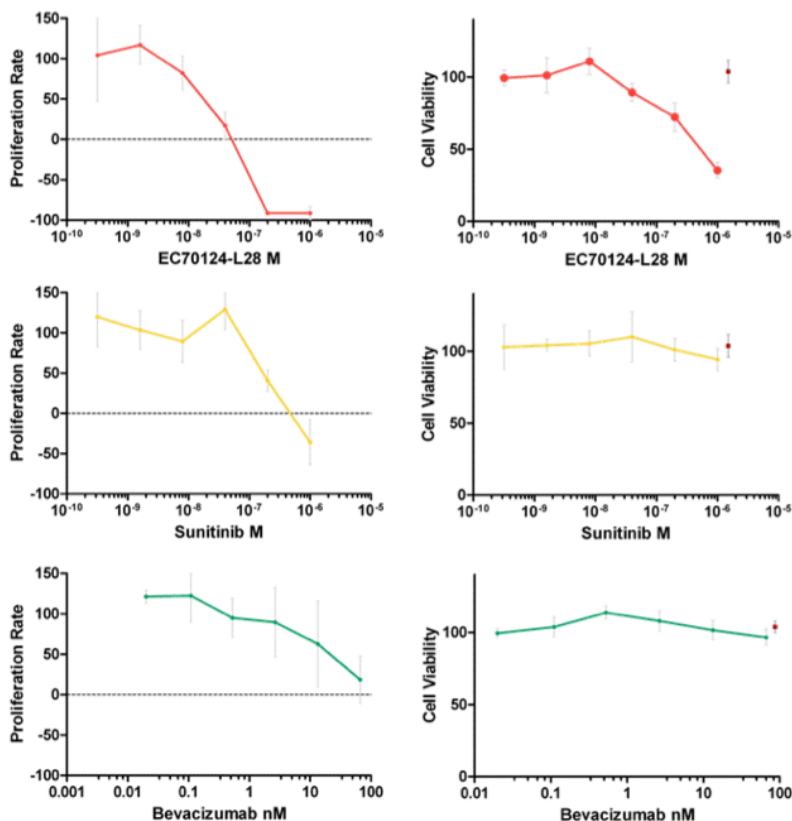
| #  | compound name | unit | IC50    |         |         |
|----|---------------|------|---------|---------|---------|
|    |               |      | S6K     | VEGFR-2 | VEGFR-3 |
| C1 | EC-70124-L20  | M    | 3,5E-08 | 1,6E-08 | 5,0E-09 |
| R3 | Sunitinib     | M    | -       | 1,1E-09 | 2,2E-09 |
| R4 | Everolimus    | M    | 6,1E-11 | -       | -       |

Color Code:

|      |                              |
|------|------------------------------|
| IC50 | IC50 (M) > 1E-05             |
| IC50 | IC50 (M) ≤ 1E-05 and > 1E-07 |
| IC50 | IC50 (M) ≤ 1E-07 and > 1E-08 |
| IC50 | IC50 (M) ≤ 1E-08             |

# EC-70124 not anti-angiogenic

## VEGF Induced Proliferation Assay



- ▶ KDR activity in biochemical assays not correlated to typical anti-angiogenic activity
- ▶ VEGF induced HUVEC proliferation assay correlates well with lack of cell viability, not with typical anti-angiogenic effect (as in sunitinib or bevacizumab)

# VII Encuentro de Cooperación Farma-Biotech

## Área Terapéutica de Oncología

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### Content

1.

2. The Product

a)

b)

c) Differential features facing the market

d)

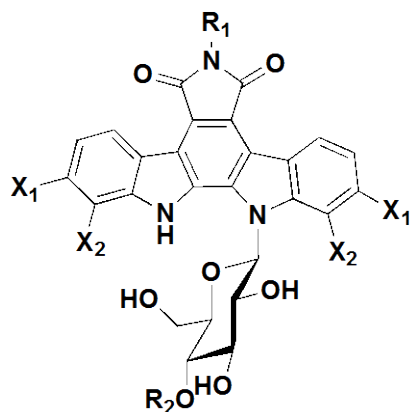
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f)

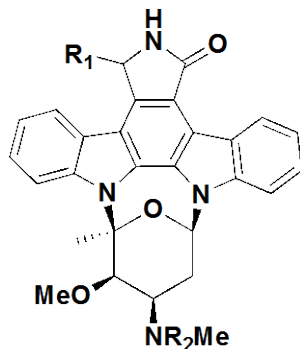
3.

# Indolocarbazoles in Clinical Trials

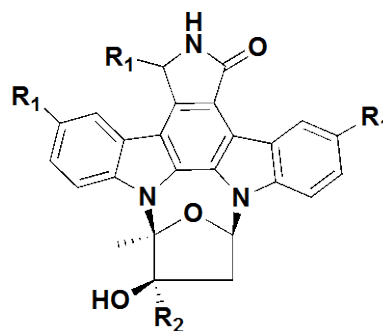
- > 1/3 of R&D in pharma now spent on kinase inhibitors
- historical track record of safety in clinical trials
- Midostaurin now in Phase III



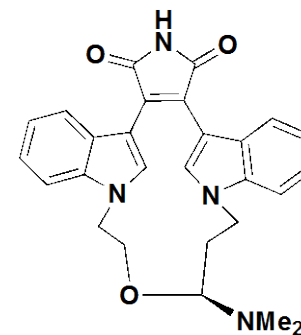
Becatecarin (cancer, Helsinn)  
Edotecarin (cancer, Banyu/Pfizer)



UCN-01 (cancer, Kyowa Hakko Kogyo)  
Midostaurin (cancer, Novartis)



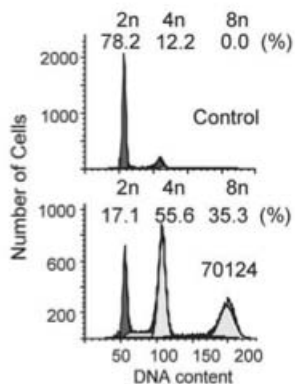
CEP-1347 (parkinson, Cephalon)  
CEP-701 (cancer, Cephalon)



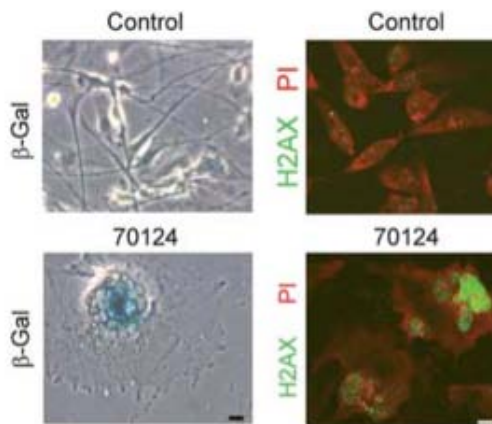
Ruboxistaurin (Diabetic Retinopathy, Lilly)

# EC-70124 for cancer: Glioblastoma differentiation therapy

- ▶ NF- $\kappa$ B is activated in Glioblastoma Initiating Cells (GICs) undergoing differentiation
  - 📖 Inhibition of NF- $\kappa$ B promotes growth arrest, differentiation and senescence
- ▶ EC-70124 drives differentiating GICs into senescence
  - 📖 Tested on GICs derived from surgical specimens

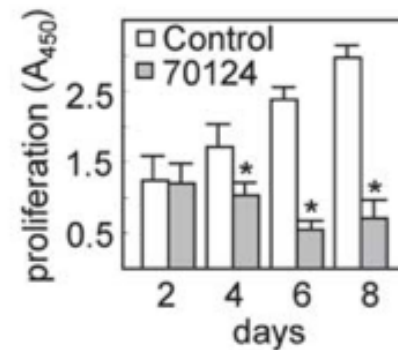


polyploidy



senescence

DNA double-strand breaks

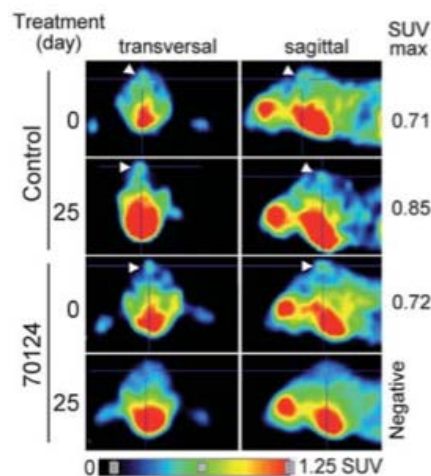


reduced proliferation capacity

Nogueira et al, *Oncogene*. 2011 30(32):3537-48

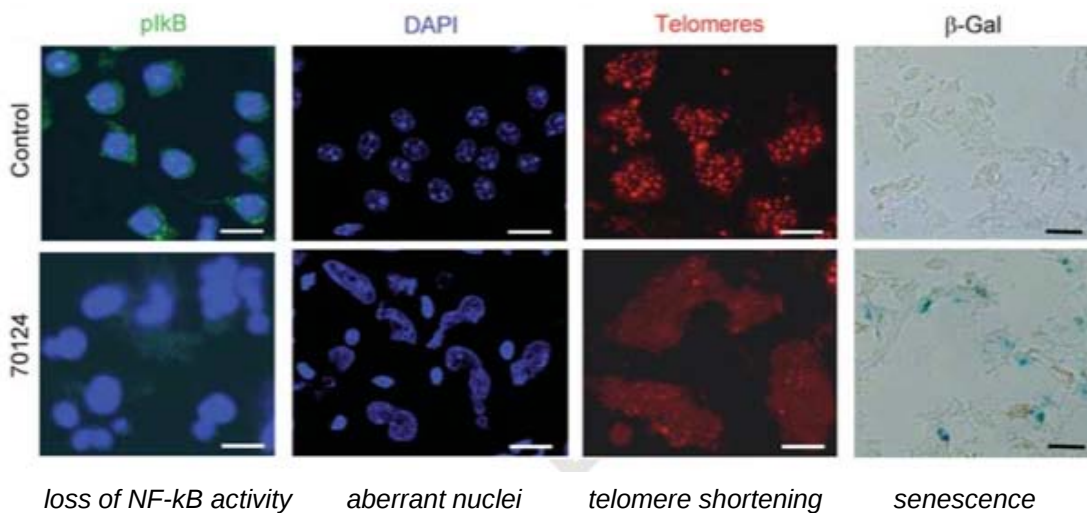
# EC-70124 for cancer: Glioblastoma differentiation therapy

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  - 📖 Inhibition of NF- $\kappa$ B promotes growth arrest, differentiation and senescence
- ▶ EC-70124 drives differentiating GICs into senescence
  - 📖 Tested on GICs derived from surgical specimens
- ▶ Orthotopic xenograft model (brain): mice bearing GIC-derived tumors
  - 📖 Squash preparations of tumor tissues match observations of *in vitro* experiments



$\mu$ -PET data

Nogueira et al, *Oncogene*. 2011 30(32):3537-48



## EC-70124 anticipated efficacy data:

- ▶ AML represents the highest medical need in leukemia:
  - ▶ EC-70124 targets kinases involved in AML: Flt3, VEGF2, SYK.
  - ▶ IC50 in nM range in certain leukemia and myeloproliferative disorders
  - ▶ Human ex-vivo data (peripheral blood and bone marrow) : inhibition at 0.5-1uM
- ▶ Prostate cancer
  - ▶ Very active in prostate cancer stem cells (prostatospheres)
    - ▶ Selective effect on stem population
  - ▶ Mechanism of action linked to NF-kB pathway inhibition

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## Área Terapéutica de Oncología

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### Content

1.

2. The Product

a)

b)

c)

d) Current status of development

e)

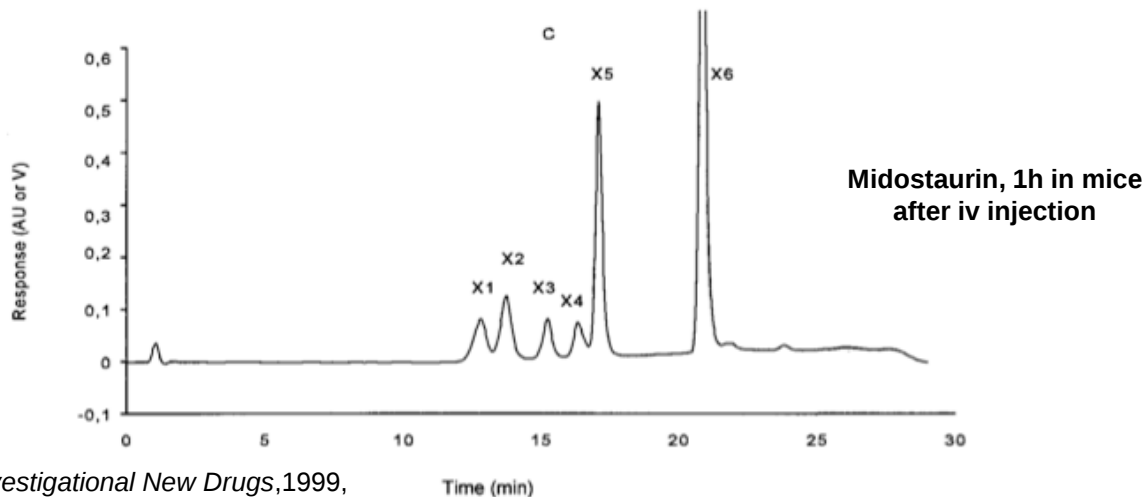
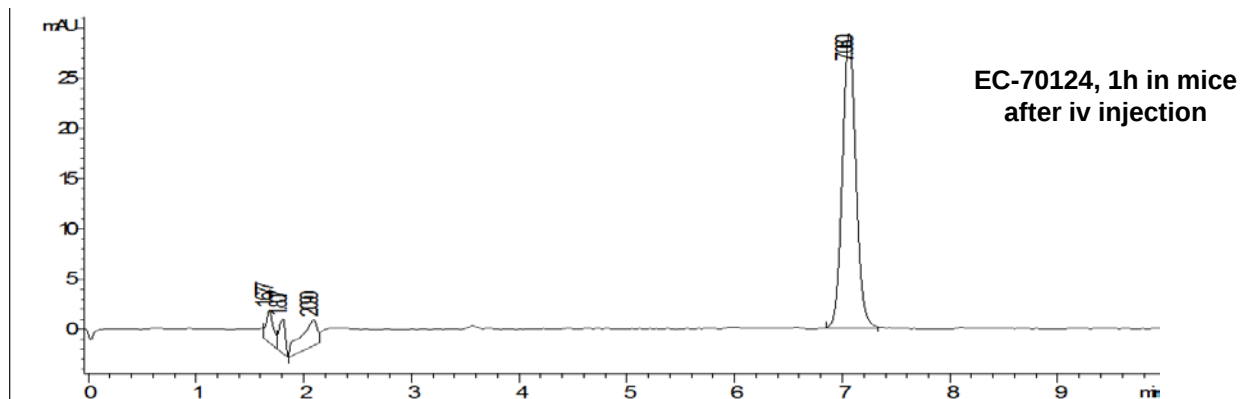
f)

3.

## EC-70124 development summary:

- ▶ hERG channel assay
- ▶ CYP inhibition profile
- ▶ Microsome stability in 3 species
- ▶ MTD in mice in single, multiple dose schedules, iv, po, ip routes
- ▶ MTD in rat iv route
- ▶ PK in mice
- ▶ PPB functional assay
- ▶ Bioanalytical validation
- ▶ GLP 2 weeks study in rats and dogs (ongoing)

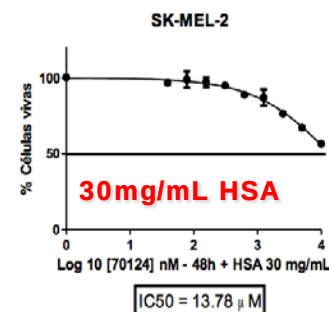
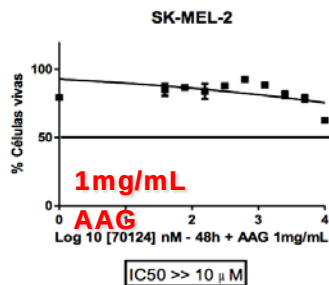
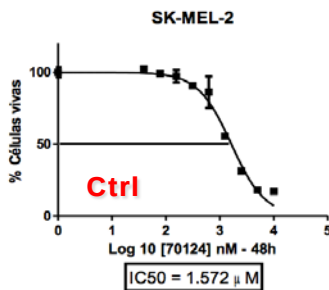
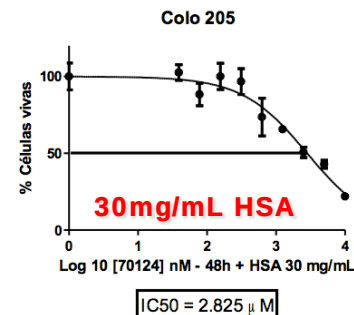
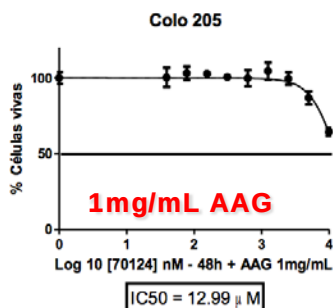
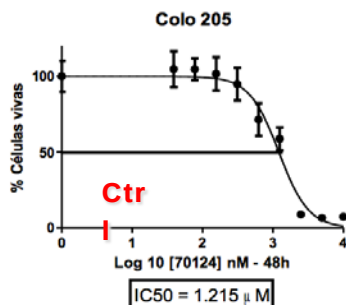
# EC-70124 metabolic stability



van Gijn et al, *Investigational New Drugs*, 1999,  
17, 29-41

## EC-70124 plasma binding

- HSA and AAG two of the main human proteins



- IC<sub>50</sub> one order of magnitude higher

- Compared to 2 orders of magnitude for midostaurin Fabro *et al. Pharmacol. Ther.* 1999 (82), 293–301

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1.

2. The Product

a)

b)

c)

d)

e) IPR protection

f)

3.

## Intellectual Property

| PROGRAM                              | Application/ Publication                             | Licensing/ property          |
|--------------------------------------|------------------------------------------------------|------------------------------|
| Kinase inhibitors<br><b>EC-70124</b> | ES P200801077<br>WO2009125042 US2011136753 EP2277885 | Codeveloped and licensend-in |
| Kinase inhbitors                     | ES P200102312<br>WO2003033706 US2008004326 EP1443113 | Licensed-in                  |

- New substance Patents
  - Highest degree of protection
  - Expire in 2028
- Potential for new IP development
  - Use, combinations, formulation patents to extend protection beyond 2030

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f) Pitfalls & Risks to be considered

3.

## EC-70124 pitfalls and risks:

- ▶ **Focus on intravenous administration:**
  - ▶ Could be seen as not attractive...
  - ▶ ... but not such an issue for oncology applications (improves compliance)
  - ▶ Applications outside oncology (inflammation) may require p.o.
- ▶ **Risks:**
  - ▶ No short terms major risks identified
  - ▶ Longer term: efficacy in humans (Phase II) as indolocarbazole's track record suggests

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## Área Terapéutica de Oncología

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### Content

**1.**

**2. The Product**

a)

b)

c)

d)

e)

f)

**3. Partnering Opportunities**

# EC-70124 partnering opportunities:

- ▶ In oncology for intravenous administration
- ▶ Develop an oral formulation for other applications
- ▶ Partner with or without experience in oncology